

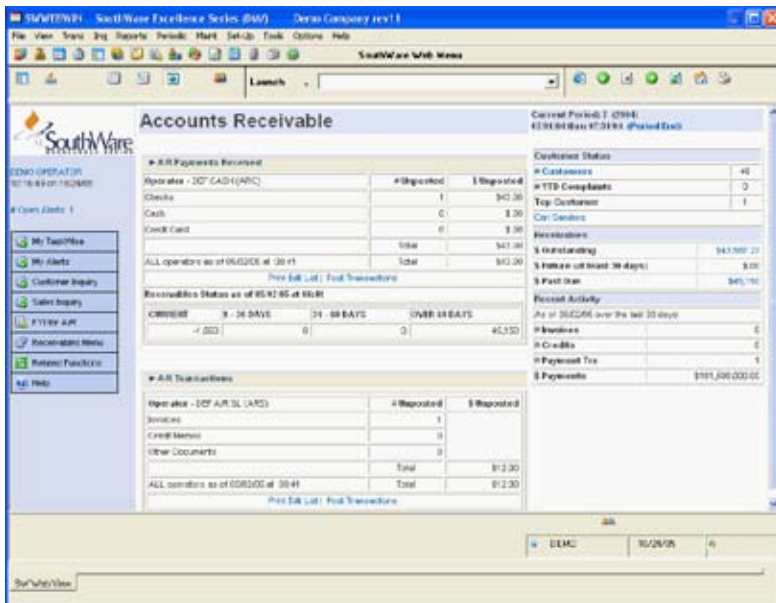
Accounts Receivable

Your receivables are one of your most valuable assets. Managed right, they encourage higher sales with minimal cost. Managed wrong, they could put you out of business. A great way to manage your receivables right is with SouthWare's Accounts Receivable.

S O U T H W A R E E X C E L L E N C E S E R I E S >

BENEFITS

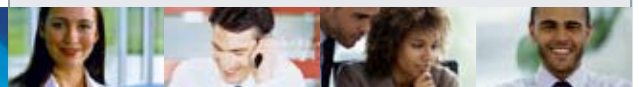
FINANCIAL MANAGEMENT



Smart WebView Menu Portal

- Know which customers owe you money and when it's due
- Regularly remind your customers that you're watching their accounts closely
- Encourage timely payments
- Instantly answer a question about a customer's current or past activity
- Keep accurate commission records for your sales people
- Reduce the time you spend on sales tax reporting
- Know the aging status of each receivable type, customer, and invoice
- Evaluate each customer's sales and payment performance
- Spend less time entering data and more time managing your customer relationships

SouthWare's Accounts Receivable is a complete system for promoting and tracking sales, payments, and other activity with your customers. You get efficient recordkeeping, accurate records, and the tools to help you get paid on time. You also get instant answers to the questions you or your customers ask about customer accounts.



Features & Functionality

Customer Database

- Extensive standard data
- Credit terms, credit limit, credit rating
- Multiple ship-to and bill-to addresses
- Excellence history per period for 5 years
- Notes and optional Extended Data™

Sales Transactions

- Invoices, credits, debits, from SouthWare Invoicing or entered in A/R
- Entry features customized per operator

Customer Payments

- Apply as Open item or Balance Forward
- Allowances and discounts
- Cash, check, credit card
- Entry and reapply of open credits
- Review mode for fast entry

Commissions

- Commissions based on sales or profit
- Option to pay on paid items only
- Split among multiple salespersons
- Option for sophisticated commission schemes on Inventory/Sales invoices

Sales Tax

- Summary/detail reporting per tax locality
- Automatic or override tax calculations
- Line item tax cutoff or maximum tax per invoice if using SouthWare Invoicing

1. Customer #	1	19. Invoicing	Pricing	1
2. Name	Carl Sanders	Disc %		
3. Address 1	123 Magnolia Avenue	Req PO#?	N	
4. Address 2		Ship Via	P	Customer Pickup
5. Address 3		Tax Code	1	
6. City, State	Auburn AL	Ship To		
7. Zip Code	36830 Int? N	Bill To		
8. Approver	Carl Sanders	19. Type	G	
9. Phone/Other	334-821-2342	20. Group #		
10. Salesperson	BTR Lisa Robbins	21. Tax #		
11. Balance Method	Open Item Statement Monthly	22. A/R #		
12. Terms Code	2 1/10 Net 30	23. User		
13. Credit Limit		Rating		
14. Avg Days to Pay	25 Add Late Fee? Y	Idst		
15. Current Balance	1,462.38			
16. Past Due Amt	1,488.58 As of 04/24/05			
17. High Balance	12,093.75 As of 03/25/04			
24. History		Sales PTD	80	
		Sales YTD	80	

Accounts Receivable Customer Maintenance Record

Statements and Late Fees

- Statements on demand, for past due only, or based on scheduled frequency
- Option to print invoice detail
- Late fees can be calculated per invoice

Reporting

- Inquiry and numerous aging, sales analysis, and other management reports

Other Special Features

- Option to reprint invoices
- Cash basis accounting option
- Track Vendor Refunds



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